



LIVE WEBINAR

Capitalizing on Healthcare Connections via **Medicare MSO's Partner Program**

Transform your industry connections into **earnings**
with Medicare MSO



Webinar Agenda

1. Welcome and introduction to the Webinar
2. Introduction of Medicare MSO and its services
3. Medicare MSO's client success stories
4. Introduction of Medicare MSO's Partner Program
5. Referral program benefits and incentives
6. Overview of the mechanics of how the referral program works + terms & conditions
7. Details of how to join the referral program
8. Q/A session
9. Conclusion and closing remarks



Our Speaker Today

Since joining Medicare MSO in 2014, Daniel Collins has been instrumental in shaping the company's sales and business development strategies. As the Vice President of Sales, he has spent the last nine years interfacing with medical professionals, finding out where the biggest billing and revenue issues are, and establishing strong industry alliances. Daniel is eager to share his knowledge of revenue cycle management (RCM), growth strategies, and the power of partnerships.



Daniel Collins

Vice President of Sales,
Medicare MSO

Disclaimer:

The information in this webinar, including all presentation slides, is for general informational purposes only, does not constitute professional advice, and is copyrighted by Medicare MSO. We are not responsible for any errors or decisions made based on this information.



About Medicare MSO



- Since 2012, Medicare MSO has been a trusted name in medical billing. With a decade of healthcare IT and billing experience, our team of medical billing and revenue cycle management professionals knows how to get things done quickly and efficiently.
- We provide complete billing solutions to ensure that organizations of all sizes and specialties receive the services they need, including medical claims billing services, aging AR recovery, and practice management solutions.
- Our medical software is currently being utilized by nearly one million satisfied physicians, nurse practitioners, and healthcare professionals in more than 80,000 healthcare facilities nationwide.

Our Technical Footprint



800+
Team Members



48
States Served



10+
Years of Business
Presence



8
Offices Globally



50% Plus
Business Growth
Every Year



6
Offices in US



98% Plus
Collection Ratio



48+
Clinical
Specialties



10,000+
Clients Throughout
the States



100,000+
Claims Processed
Everyday

Our Services

Medcare MSO is providing revenue cycle management & healthcare IT solutions Since 2012.



Practice Management



Laboratory Billing



AR Recovery



Hospital Billing



Coverage Discovery



Imaging Billing



Physician Billing



Ambulatory Surgery Billing



Staff outsourcing

Our Solutions



Patient Enrollment

- Free Billing Analysis
- Denial rejection management
- AR collections
- 98% + collection ratio
- Dedicated account rep
- Weekly / Monthly meetings
- Specialized reporting



Lab Billing

- Free analysis breakdown
- Order and Demographic Management
- Claims Management Assessment
- Specialized reporting



Full RCM

- Free analysis breakdown
- End-to-end solutions
- Dedicated account manager
- Robust reporting
- Weekly/monthly meeting
- 98% + collection ratio



Reporting And Analytics

- Determine the potential of practice
- Review the overall scope, workflow, and revenue steam of practice
- Dedicated team lead
- Weekly monthly meetings
- Train practice, lab, Clinic, and Hospital how to navigate through numerous HER/Pm and reporting systems



AR Recovery

- 60 / 90 / 120 + Clean Up
- Detailed reports
- Dedicated account manager and Team Lead
- Weekly/monthly meeting



Coding, Credentialing And Compliance

- Expert coders and analytics
- Credential providers to numerous insurance Payers
- Expert Coders over 47 specialty
- Coding Support and Assistance upon request (SOP)

Client Experiences with Medcare MSO

Our experience with Medcare MSO is great. They help us to increase our revenue with their quality billing and customer support services. Always recommend them to others.



JOSHUA ARANT

Chief Operating Officer

MAKO MEDICAL LABORATORIES

Our revenue has gone up by 30%, first-through pass rates are great, and we have complete visibility through the entire process.

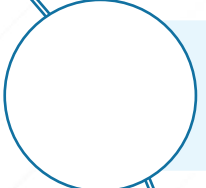


JIM GROSSI

Chief Executive Officer

ARK Medical Labs (DBA)

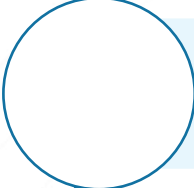
Introduction of Medicare MSO's Partner Program



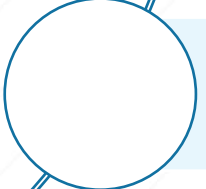
Chance to earn commission by referring healthcare connections to Medicare MSO



Opportunity for long-term collaboration



Collaborative engagement



Flexible commitment

Referral program benefits and incentives

Recurring Referral commission

Quarterly Performance Review

Quarterly Best Performer Awards

Annual Performance Based Bonuses

Milestone Awards

Recognition in Publications

Team Building Activities



Mechanics of the program

How it Works

1

Contact us at
referral@medcaremso.com

2

Evaluation & signing of Partnership Agreement

3

Partner referring leads / business to Medicare by emailing at
referral@medcaremso.com

4

Recurring commissions*

5

Monthly commission payments

*For all deals closed referred by the Partners, Partners will be entitled for commission once Medicare starts invoicing to the customers and Medicare starts receiving cash against invoices.



Any Questions?



Key takeouts

Refer your connections to us to earn recurring referral commissions



Be flexible, earn as much as you want

Reach out to us at
referral@medcaremso.com



THANK YOU!

If you are interested in joining Medicare MSO's Partner Program, please feel free to reach out to us.



+1 800 640 6409

referral@medcaremso.com

www.medcaremso.com